



HOSTED BY MARINE RENEWABLES

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WHY RENEWABLES?

OFFSHORE WIND AND SOLAR PROVIDE CLEANER ELECTRICITY

Electrification Enables De-carbonization

"One of the most economical means of lowering carbon emissions can be achieved by lowering a number of end uses of fossil fuels to electric loads supplied by zero-emitting renewable resources...including transportation, heating plants, industrial processes" 1

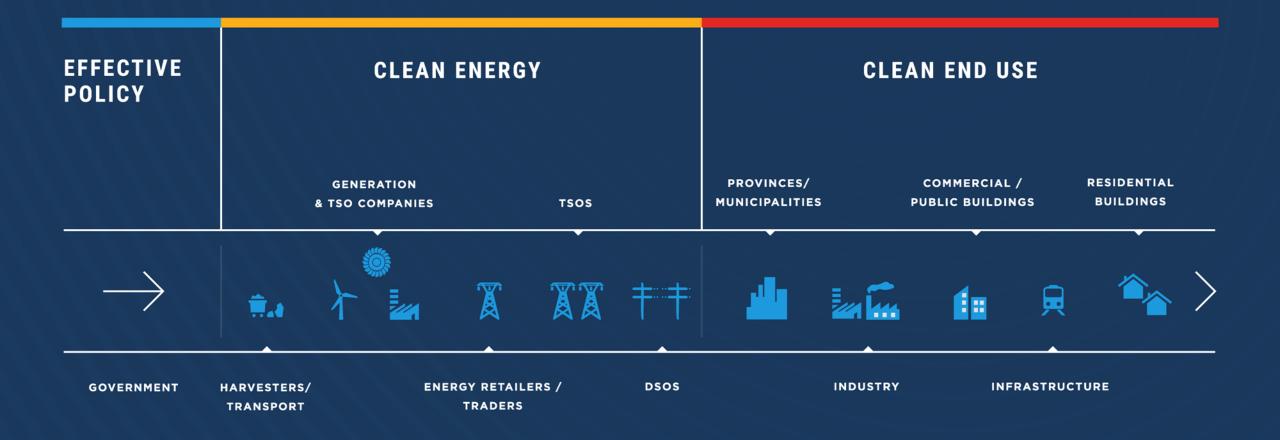
MORE ELECTRIFICATION OF GENERATION AND LOAD = A PATH TO DECARBONIZATION

CANADA'S EMISSION PROJECTIONS IN 2020 AND 2030 (Mt CO, eq)



¹Michael Henderson in IEEE July 2018

² Environment and Climate Change Canada



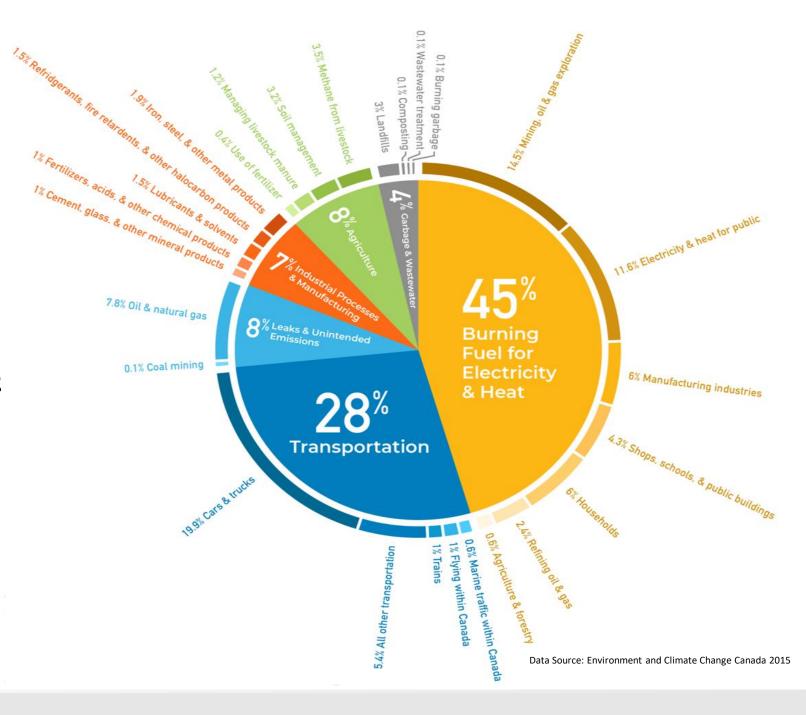
THE OPPORTUNITIES

Convert Uses to Electricity

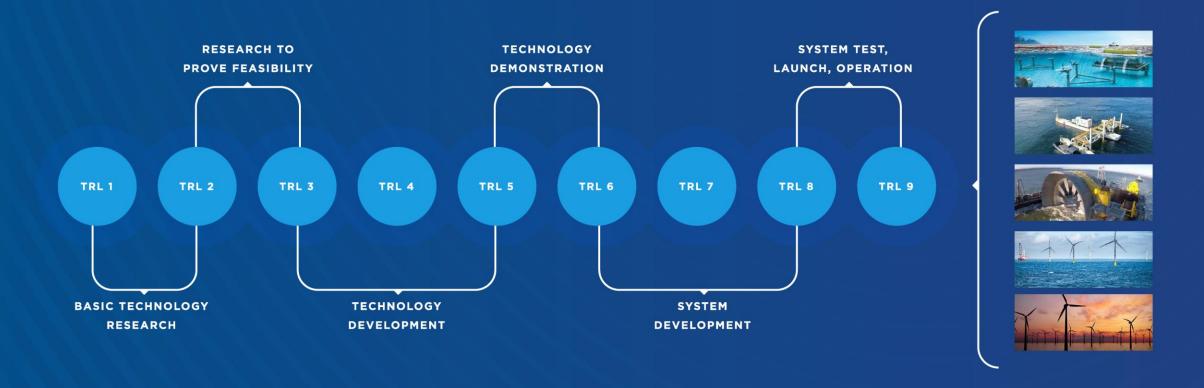
73% of emissions are from Transportation, Electricity Generation and Heat (Total 735 MtCO2e)

Add renewables for current and expanding uses

9% of total emissions is from electricity, making up 19% of electricity generation (Total approx. 650 TWh per year)



FROM R&D - PILOT - OPERATIONS - SCALE



THE BARRIERS TO SCALE?

WHAT NEEDS TO BE ADDRESSED?

Enabling Policies:

- Human Resources: Transformational multi layer education/skill
- Standards and Regulations: Lagging behind technology, market acceptance, interoperability, security
- New business models: Aggregator, new flexibility based energy currencies, central enabler(s)
- Regulatory: Localized market design, change to capital bias/rate linkages, change to be innovation leading, streamline regulatory frameworks, Inter-jurisdictional clean energy agreements
- Decision Support Tools: grid & market hub, decarbonization dashboard, real time operations (ESP), strategy development
- Sector redesign: Systems based approach, organization(s) to guide R&D efforts at a regional then national level

Enable Clean Energy Inputs

- Generation increase overall clean capacity wind, nuclear, solar, hydro,
 (clean) hydrogen, tidal, bio fuels
- **Electrical Grid intelligence -** redesign of systems to enable high flexibility, more distributed system generation and resilience
- Oil/Gas/Coal Infrastructure opportunities of reduced/optimized usages

Increase Clean End uses:

- Electrify heat, transportation,
- Remote community clean solutions,
- Smart building / community (SGA) / municipality, province / region,
- Energy and Industry 4.0

A NEW ENERGY FUTURE



REMOVE THE FRICTION FROM WORK

- Structured Collaboration
- Data Sharing
- Better decision making



EDUCATE - NEW AND OLD GENERATIONS

- New Business Models
- New Technologies
- New business cases



POLICY GOALS

- Financial incentives/disincentives
- Community input in energy planning
- Vision alignment



THANK YOU

GREG ROBART CEO SGIN